JS 44 (Rev. 06/17)

CIVIL COVER SHEET

5:18-CV-196

The JS 44 civil cover sheet and the purpose of initiating the civil docket sheet.

SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

DR. ROBERT W. MAUTHE, M.C., P.C., (b) County of Residence of First Listed Plaintiff Lehigh County, P.A. (c) Astumpy Final Name, Address, and Finglance Remainds (c) Astumpy Final Name, Address, and Finglance Remainds (d) Learning Lawyers, L.C. P.O. Box 7255, New Castle, P.A. 16107 BASIS OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis OF JURISDIO 110) (Place on "X" in Case that Coding Of Plaintiff Basis Of Pl		<u> </u>						4067	
(b) County of Residence of First Listed Plaintiff Lehigh County, PA	I. (a) PLAINTIFFS DEFENDANTS								
(c) Atterneys (70 m Name, Addrax, and Telephore Tembers) Sherikan Injury Lawyers, LLC P.O. Box 7255, New Castle, PA 15107 6550 Lakeshore St. West Bloomfield, Mi 4823 (412) 716-5800 III. CITIZENSHIP OF PRINCIPAL PARTIES (79sex or 'X" in One hot for Planing and One day for Tylendesis) III. BASIS OF JURISDUCTION (715 core x" Y" in One hot for Planing and One day for Tylendesis) III. Core remains (1.5 Government) III. Citizen of Another State 2 1 1 1 1 1 1 1 1 1	DR. ROBERT W. MAUTHE, M.C., P.C.,								
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JS 44 Reverse (Rev. 06/17)

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- I.(a) Plaintiffs-Defendants. Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- II. Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.

 United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here. United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

 Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

 Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity
- III. Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If there are multiple nature of suit codes associated with the case, pick the nature of suit code that is most applicable. Click here for: Nature of Suit Code Descriptions.
- V. Origin. Place an "X" in one of the seven boxes.
 - Original Proceedings. (1) Cases which originate in the United States district courts.
 - Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. When the petition for removal is granted, check this box.
 - Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
 - Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.

 Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - Multidistrict Litigation Transfer. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407.
 - Multidistrict Litigation Direct File. (8) Check this box when a multidistrict case is filed in the same district as the Master MDL docket.

 PLEASE NOTE THAT THERE IS NOT AN ORIGIN CODE 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statue.
- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P.

 Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

 Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.

Case 5:18-cv-01967-JLS | Document 1 | Filed 05/10/18 | Page 3 of 34

ONITED STATES DISTRICT COURT

assignment to appropriate calendar.	N FORM to be used by counsel to indicate the category of the case for the purpose of
Address of Plaintiff: Robert W. Mauthe, M.D., P.C., 4676 R	oute 309, Center Valley, PA
Mehdi Medical LLC: c/o United States Corporation Agents, Inc., 1729 W. T Address of Defendant: LDR Holding Corporation; 345 East Main Street Warsaw, IN 46580	Zimmer Biomet Holdings, Inc.: 345 East Main Street Warsow, IN 46580
Place of Accident, Incident or Transaction: 4676 Route 309, Center	Valley, PA 18034
(Use Rever	rse Side For Additional Space)
Does this civil action involve a nongovernmental corporate party with any parent	
(Attach two copies of the Disclosure Statement Form in accordance with Fed.R	.Civ.P. 7.1(a)) Yes□ No⊠
Does this case involve multidistrict litigation possibilities?	Yes□ NotX
RELATED CASE, IF ANY:	D. T. Just
Case Number: Judge	Date Terminated:
Civil cases are deemed related when yes is answered to any of the following ques	tions:
1. Is this case related to property included in an earlier numbered suit pending or	1
2. Does this case involve the same issue of fact or grow out of the same transacti action in this court?	
3. Does this case involve the validity or infringement of a patent already in suit of	Yes No No
terminated action in this court?	Yes□ No⊠
4. Is this case a second or successive habeas corpus, social security appeal, or pro-	o se civil rights case filed by the same individual? Yes□ No⊠
	1627 1408
CIVIL: (Place / in ONE CATEGORY ONLY)	
A. Federal Question Cases:	B. Diversity Jurisdiction Cases.
1. Indemnity Contract, Marine Contract, and All Other Contract	
2. □ FELA	2. □ Airplane Personal Injury
3. □ Jones Act-Personal Injury	3. D Assault, Defamation
4. □ Antitrust	4. □ Marine Personal Injury
5. D Patent	 5. □ Motor Vehicle Personal Injury
6. Labor-Management Relations	6. □ Other Personal Injury (Please specify)
7. Civil Rights	7. Products Liability
8. Habeas Corpus	8. □ Products Liability — Asbestos
9. □ Securities Act(s) Cases	9. □ All other Diversity Cases
10 Social Security Review Cases	(Please specify)
All other Federal Question Cases (Please specify) 47 U.S.C. § 227	·
(Check A	ON CERTIFICATION ppropriate Category)
I. Richard Shenken , counsel of record do Pusuant to Local Civil Rule 53.2, Section 3(c)(2), that to the best of my kn	o nereby certify: nowledge and belief, the damages recoverable in this civil action case exceed the sum of
\$150,000.00 exclusive of interest and costs; Relief other than monetary damages is sought.	
05/10/2010	V/C-
DATE: 05/10/2018 Attorney-at-Law	79800 Attorney I.D.#
	ury only if there has been compliance with F.R.C.P. 38.
I certify that, to my knowledge, the within case is not related to any case now	pending or within one year previously terminated action in this court
· · · · · · · · · · · · · · · · · · ·	
DATE: 05/10/2018	79800 Attorney L.D.#
CIV. 609 (5/2012)	Takethey Libit



(Civ. 660) 10/02

Robert W. Mauthe M.D., P.C.

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

CASE MANAGEMENT TRACK DESIGNATION FORM

CIVIL ACTION

v.	//) //		
Mehdi Medical LLC, LDR Holding	g Corporation, :	NO. 18 1	00
and Zimmer Biomet Holdings, Inc.		۵.	967
In accordance with the Civil Just plaintiff shall complete a Case M filing the complaint and serve a co- side of this form.) In the event designation, that defendant shall, the plaintiff and all other parties, to which that defendant believes	anagement Track Designation opy on all defendants. (See § 1 that a defendant does not ag with its first appearance, sub a Case Management Track D	a Form in all civil cases at the ting to the plan set forth on the regree with the plaintiff regarding that to the clerk of court and ser	me of verse g said ve on
SELECT ONE OF THE FOLL	OWING CASE MANAGEM	ENT TRACKS:	
(a) Habeas Corpus – Cases broug	ght under 28 U.S.C. § 2241 th	rough § 2255.	()
(b) Social Security - Cases reque and Human Services denying	esting review of a decision of plaintiff Social Security Ben	the Secretary of Health efits.	()
(c) Arbitration - Cases required	to be designated for arbitration	n under Local Civil Rule 53.2.	()
(d) Asbestos – Cases involving c exposure to asbestos.	laims for personal injury or p	roperty damage from	()
(e) Special Management – Cases commonly referred to as commonly the court. (See reverse side of management cases.)	plex and that need special or	intense management by	(X)
(f) Standard Management - Case	es that do not fall into any one	of the other tracks.	()
V	1 1/2 11		
05/10/2018	1.1.232	Plaintiff Robert W. Mauthe M.I.)., P.C.
Date	Attorney/at/law	Attorney for	
(412) 713-5800	(888) 769-1774	rshenkan@shenkanlaw.co	m
Telephone	FAX Number	E-Mail Address	

Civil Justice Expense and Delay Reduction Plan Section 1:03 - Assignment to a Management Track

- (a) The clerk of court will assign cases to tracks (a) through (d) based on the initial pleading.
- (b) In all cases not appropriate for assignment by the clerk of court to tracks (a) through (d), the plaintiff shall submit to the clerk of court and serve with the complaint on all defendants a case management track designation form specifying that the plaintiff believes the case requires Standard Management or Special Management. In the event that a defendant does not agree with the plaintiff regarding said designation, that defendant shall, with its first appearance, submit to the clerk of court and serve on the plaintiff and all other parties, a case management track designation form specifying the track to which that defendant believes the case should be assigned.
- (c) The court may, on its own initiative or upon the request of any party, change the track assignment of any case at any time.
- (d) Nothing in this Plan is intended to abrogate or limit a judicial officer's authority in any case pending before that judicial officer, to direct pretrial and trial proceedings that are more stringent than those of the Plan and that are designed to accomplish cost and delay reduction.
- (e) Nothing in this Plan is intended to supersede Local Civil Rules 40.1 and 72.1, or the procedure for random assignment of Habeas Corpus and Social Security cases referred to magistrate judges of the court.

SPECIAL MANAGEMENT CASE ASSIGNMENTS (See §1.02 (e) Management Track Definitions of the Civil Justice Expense and Delay Reduction Plan)

Special Management cases will usually include that class of cases commonly referred to as "complex litigation" as that term has been used in the Manuals for Complex Litigation. The first manual was prepared in 1969 and the Manual for Complex Litigation Second, MCL 2d was prepared in 1985. This term is intended to include cases that present unusual problems and require extraordinary treatment. See §0.1 of the first manual. Cases may require special or intense management by the court due to one or more of the following factors: (1) large number of parties; (2) large number of claims or defenses; (3) complex factual issues; (4) large volume of evidence; (5) problems locating or preserving evidence; (6) extensive discovery; (7) exceptionally long time needed to prepare for disposition; (8) decision needed within an exceptionally short time; and (9) need to decide preliminary issues before final disposition. It may include two or more related cases. Complex litigation typically includes such cases as antitrust cases; cases involving a large number of parties or an unincorporated association of large membership; cases involving requests for injunctive relief affecting the operation of large business entities; patent cases; copyright and trademark cases; common disaster cases such as those arising from aircraft crashes or marine disasters; actions brought by individual stockholders; stockholder's derivative and stockholder's representative actions; class actions or potential class actions; and other civil (and criminal) cases involving unusual multiplicity or complexity of factual issues. See §0.22 of the first Manual for Complex Litigation and Manual for Complex Litigation Second, Chapter 33.



IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

ROBERT W. MAUTHE, M.D., P. Pennsylvania corporation, individual the representative of a class of similarly-situated persons,	dually and //) \ //\
Plaintiff,) Case No. 18 1967
v.) CLASS ACTION
MEHDI MEDICAL LLC, LDR HO	OLDING)
CORPORATION, and ZIMMER	BIOMET)
HOLDINGS, INC.)
4)
Defendants.) .

CLASS ACTION COMPLAINT

Plaintiff, Robert W. Mauthe, M.D., P.C. ("Mauthe"), brings this action on behalf of itself and all other persons similarly situated and, except for those allegations pertaining to Plaintiff or its attorneys, which are based upon personal knowledge, allege the following upon information and belief against defendants Mehdi Medical LLC ("Mehdi"), LDR Holding Corporation ("LDR"), and Zimmer Biomet Holdings, Inc. (collectively "Defendants"):

PRELIMINARY STATEMENT

1. Defendants have sent advertisements by facsimile in violation of the Telephone Consumer Protection Act, 47 U.S.C. § 227, and the regulations the Federal Communications Commission ("FCC") has prescribed thereunder, 47 C.F.R. § 64.1200 (collectively, the "TCPA").

- 2. Defendants sent Plaintiff at least one advertisement by facsimile and in violation of the TCPA. Exhibit A. Plaintiff did not expressly consent to receive Defendants' advertisement by fax. Moreover, Plaintiff does not have an established business relationship with Defendants and Defendants' fax (Exhibit A) does not contain an opt out notice.
- 3. Plaintiff brings this action on behalf of itself and a class of all similarly situated persons, and against Defendants, seeking statutory damages for each violation of the TCPA, trebling of the statutory damages, injunctive relief, compensation and attorney fees (under the conversion count), and all other relief the Court deems appropriate under the circumstances.
- 4. Unsolicited advertising faxes cause damage to their recipients. A junk fax recipient loses the use of its fax machine, paper, and ink toner. Unsolicited advertising faxes tie up the telephone lines, prevent fax machines from receiving authorized faxes, prevent their use for authorized outgoing faxes, cause undue wear and tear on the recipients' fax machines, and require additional labor to attempt to discern the source and purpose of the unsolicited message. Moreover, a junk fax interrupts the recipient's privacy. An unsolicited fax also wastes the recipient's valuable time that would have been spent on something else.
- 5. The TCPA prohibits the use of "any telephone facsimile machine, computer or other device to send, to a facsimile machine, an unsolicited advertisement..." 47 U.S.C. § 227 (b)(1)(C). The TCPA defines an "unsolicited advertisement" as "any material advertising the commercial availability or quality

of any property, goods, or services which is transmitted to any person without that person's prior express invitation or permission...." *Id.*, § 227 (a)(5) (emphasis added).

- 6. Defendants' fax advertises the "Mobi-C" cervical disc prosthesis medical implant device, a commercially available product. Exhibit A.
- 7. Other information on Defendants' fax (Exhibit A) is mere pretext or subterfuge for evading the TCPA.
- 8. Defendants' clients are medical patients in need of medical implants which must be prescribed and surgically implanted by physicians.
- 9. Defendants provide a free meal to health professionals to learn about Defendants' medical implant products so that those health professionals will prescribe and implant Defendants' devices in their patients or recommend Defendants' devices to their patients.

PARTIES, JURISDICTION, AND VENUE

- 10. Plaintiff Robert W. Mauthe, M.D., P.C. is a Pennsylvania professional corporation with its principal place of business in Quakertown, Pennsylvania.
- 11. On information and belief, Mehdi Medical LLC is a Pennsylvania limited liability company with its principal place of business in Philadelphia, PA.
- 12. On information and belief, LDR Holding Corporation is a Delaware corporation with its principal place of business in Austin, TX.
- 13. On information and belief, Zimmer Biomet Holdings, Inc. is a Delaware corporation with its principal place of business in Warsaw, IN.

- 14. The Court has subject matter jurisdiction under 28 U.S.C. § 1331 and 47 U.S.C. § 227.
- 15. Personal jurisdiction exists over Defendant Mehdi in Pennsylvania because Defendant is a Pennsylvania limited liability entity and has transacted business and committed tortious acts within the State.
- 16. Personal jurisdiction exists over Defendant LDR in Pennsylvania because Defendant markets and sells its medical products in Pennsylvania and has transacted business and committed tortious acts within the State.
- 17. Personal jurisdiction exists over Defendant Zimmer in Pennsylvania because Defendant markets and sells its medical products in Pennsylvania and has transacted business and committed tortious acts within the State.
- 18. Venue is proper in the Eastern District of Pennsylvania because Defendants committed statutory torts within this District and a significant portion of the events took place here.

FACTS

- 19. Defendants sent advertisements by facsimile to Plaintiff and a class of similarly-situated persons. Whether Defendants did so directly or with the assistance of a third party (yet unknown to Plaintiff), Defendants are directly liable for violating the TCPA.
- 20. Plaintiff has received at least one of Defendants' advertisements by facsimile. A true and correct copy of the fax Plaintiff received on or about September 25, 2014 is attached as Exhibit A. Plaintiff intends to discover the number of other

Defendants' advertisements sent to Plaintiff by fax.

- 21. Exhibit A is a one page document Defendants sent by fax advertising Defendants' Mobi-C cervical disc prosthesis medical implant device. The fax advertises the commercial availability of Defendants' and quality of Defendants' medical device.
- 22. Exhibit A promotes the availability of Defendants' product by containing a photograph of Defendants' Mobi-C cervical disc prosthesis medical implant device.
- 23. Exhibit A promotes the availability of Defendants' product by stating that the Mobi-C cervical disc prosthesis medical implant device is "FDA approved for 1 and 2 levels."
- 24. Exhibit A promotes the availability of Defendants' product by presenting the Mobi-C cervical disc prosthesis medical implant device as a "New Treatment Option[] in Cervical Disc Surgery."
- 25. Exhibit A promotes the quality of Defendants' medical device by implying that it is approved and recommended by "Fellowship Trained Spine Surgeon" Dr. Amir Fayyazi, M.D.
- 26. Exhibit A promotes the quality of Defendants' Mobi-C cervical disc prosthesis medical device by presenting it as an "Alternative to Fusion."
- 27. The Mobi-C cervical disc medical implant was approved for use in the United States by the FDA in August 2013.
 - 28. The Mobi-C cervical disc prosthesis implant was initially available

through LDR.

- 29. LDR was acquired by Zimmer in 2016.
- 30. Zimmer makes its medical implant device products available through the services of independent sales representatives.
- 31. Zimmer independent sales representatives earn a commission for each medical device implanted in a patient by a physician.
- 32. On information and belief, Zimmer retains all profit from the sale of its medical implant devices aside from the commission paid to its independent sales representatives.
- 33. On information and belief, the independent sales representative model is the industry standard method for orthopedic and neurosurgical medical implant device companies to distribute their products.
- 34. On information and belief, Mehdi Medical was an independent sales representative for LDR in 2014.
- 35. On information and belief, Mehdi Medical was an independent sales representative for Zimmer after Zimmer acquired LDR.
- 36. On information and belief, Mehdi Medical, through its principal Omar Mehdi, with the assistance of LDR, organized a dinner for health professionals to promote the Modi-C cervical disc prosthesis medical device.
- 37. On information and belief, Mehdi Medical, through its principal Omar Mehdi, with the assistance of LDR, promoted the Mobi-C dinner by sending Exhibit A by facsimile to the offices of health professionals in a position to recommend or

implant the Mobi-C or other spine implant devices.

- 38. The dinner to promote Defendants' Mobi-C cervical disc prosthesis device was to take place on October 22, 2014.
- 39. Dr. Amir Fayyazi, M.D. gave a presentation entitled "Mobi-C Total Disc Arthroplasty" on October 22, 2014.
- 40. Dr. Robert W. Mauthe is a physician in a position to and qualified to recommend cervical disc implant procedures and devices.
- 41. Exhibit A does not include the mandatory opt-out notice required by 47 C.F.R. § 64.1200 (a) (4).
- 42. Plaintiff did not expressly invite or give permission to anyone to send Exhibit A or any other advertisement from Defendants' to Plaintiff's fax machine.
- 43. On information and belief, Defendants sent advertisements by facsimile to Plaintiff and more than 39 other persons in violation of the TCPA.
- 44. Plaintiff and the other class members owe no obligation to protect their fax machines from Defendants. Their fax machines are ready to send and receive their urgent communications, or private communications about patients' medical needs, not to receive Defendants' unlawful advertisements.

CLASS ACTION ALLEGATIONS

45. Plaintiff brings this action as a class action on behalf of itself and all others similarly situated as members of a class, initially defined as follows:

Each person sent one or more telephone facsimile messages from "LDR" on or after May 10, 2014 that invited fax recipients to participate in a presentation promoting the "Mobi-C" or other FDA approved medical implant device.

Plaintiff anticipates modifying the proposed class definition—including proposing subclasses if appropriate—after discovery about the scope of Defendants' fax advertising practices as well as discovery as to any potential affirmative defenses Defendants may plead.

- 46. Excluded from the class are Defendants, any entity in which Defendants have a controlling interest, each of Defendants' officers, directors, legal representatives, heirs, successors, and assigns, and any Judge assigned to this action, including his or her immediate family.
- 47. On information and belief, Defendants' fax advertising campaigns involved other, substantially-similar advertisements also sent without the opt-out notice required by the TCPA. Plaintiff intends to locate those advertisements in discovery.
- 48. In this action, Plaintiff intends to discover, include, and resolve the merits of claims about all advertisements Defendants sent by fax. Exhibit B, a Demand for Preservation of All Tangible Documents Including Electronically Stored Information.
- 49. This action is brought and may properly be maintained as a class action pursuant to Fed. R. Civ. P. 23. This action satisfies Rule 23 (a)'s numerosity, commonality, typicality, and adequacy requirements. Additionally, prosecution of Plaintiff's claims separately from the putative class's claims would create a risk of inconsistent or varying adjudications under Rule 23 (b) (1) (A). Furthermore, the questions of law or fact that are common in this action predominate over any

individual questions of law or fact making class representation the superior method to adjudicate this controversy under Rule 23 (b) (3).

- 50. Numerosity/impracticality of joinder. On information and belief, the class consists of more than 39 persons and, thus, is so numerous that individual joinder of each member is impracticable. The precise number of class members and their identities are unknown to Plaintiff, but will be obtained from Defendants' records or the records of third parties.
- 51. Commonality and predominance. There is a well-defined community of interest and common questions of law and fact that predominate over any questions affecting only individual members of the class. These common legal and factual questions, which do not vary from one class member to another, and which may be determined without reference to the individual circumstances of any class member, include, but are not limited to the following:
 - a. Whether Exhibit A and other yet-to-be-discovered facsimiles sent by or on behalf of Defendants advertised the commercial availability or quality of property, goods or services;
 - b. Whether Defendants were the senders of advertisements by facsimile;
 - c. The manner and method Defendants used to compile or obtain the list(s) of fax numbers to which Defendants sent the faxes at issue;
 - d. Whether the Court should award statutory damages to Plaintiff and the other class members;

- e. If the Court finds that Defendant(s) willfully or knowingly violated the TCPA, whether the Court should exercise its discretion to increase the amount of the statutory damages award to an amount equal to not more than three times the amount;
- f. Whether the Court should enjoin Defendants from faxing advertisements in the future; and
- g. Whether Defendants' conduct as alleged herein constituted conversion.
- 52. Typicality of claims. Plaintiff's claims are typical of the claims of the other class members, because Plaintiff and all class members were injured by the same wrongful practices. Plaintiff and the members of the class received Defendants' advertisements by facsimile and those advertisements did not contain the opt-out notice required by the TCPA. Under the facts of this case, because the focus is upon Defendants' conduct, if Plaintiff prevails on its claims, then the other putative class members will prevail as well.
- 53. Adequacy of representation. Plaintiff is an adequate representative of the class because its interests do not conflict with the interests of the class it seeks to represent. Plaintiff has retained counsel competent and experienced in complex class action litigation, and TCPA litigation in particular, and Plaintiff intends to vigorously prosecute this action. Plaintiff and its counsel will fairly and adequately protect the interest of members of the class.

- 54. Prosecution of separate claims would yield inconsistent results. Even though the questions of fact and law in this action are predominantly common to Plaintiff and the putative class members, separate adjudication of each class member's claims would yield inconsistent and varying adjudications. Such inconsistent rulings would create incompatible standards for Defendants to operate under if/when class members bring additional lawsuits concerning the same unsolicited fax advertisements of if Defendants choose to advertise by fax again in the future.
- questions of law or fact that predominate over individual questions. A class action is superior to other available methods for the fair and efficient adjudication of this lawsuit, because individual litigation of the claims of all class members is economically unfeasible and procedurally impracticable. The likelihood of individual class members prosecuting separate claims is remote, and even if every class member could afford individual litigation, the court system would be unduly burdened by individual litigation of such cases. Plaintiff knows of no difficulty to be encountered in the management of this action that would preclude its maintenance as a class action. Relief concerning Plaintiff's rights under the laws herein alleged and with respect to the class would be proper. Plaintiff envisions no difficulty in the management of this action as a class action.

COUNT I TELEPHONE CONSUMER PROTECTION ACT, 47 U.S.C. § 227

- 56. Plaintiff incorporates the preceding paragraphs as though fully set forth herein.
- 57. Plaintiff brings Count I on behalf of itself and a class of similarly situated persons against Defendants.
- 58. The TCPA prohibits the "use of any telephone facsimile machine, computer or other device to send an unsolicited advertisement to a telephone facsimile machine...." 47 U.S.C. § 227 (b) (1).
- 59. On information and belief, Defendants or third parties on behalf of Defendants sent Exhibit A to the facsimile machines of Plaintiff and others similarly situated using a telephone facsimile machine, computer, or other device.
- 60. The TCPA defines "unsolicited advertisement" as "any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person's express invitation or permission." 47 U.S.C. § 227 (a) (4).
- 61. Plaintiff did not expressly give permission or invitation to receive any advertisement from any Defendant by fax.
- 62. <u>Exhibit A</u> advertises Defendants' commercially available Mobi-C cervical disc prosthesis medical implant device. <u>Exhibit A</u>.
- 63. Defendants' fax offers a meal at Kome, a Japanese steakhouse, to listen to Defendants' presentation promoting the Mobi-C cervical disc prosthesis medical device as an alternative to cervical spine fusion. Exhibit A.

- 64. Defendants market their medical implant devices to physicians and other health professionals in a position to diagnose, implant, or recommend spinal fusions or alternative medical implants.
- 65. Defendants sent Exhibit A to Plaintiff and other health professionals in a position to diagnose, implant, or recommend spinal fusions or alternative medical implants.
- 66. Through Exhibit A, Defendants intended to influence physicians and health professionals to recommend the Mobi-C or other LDR products to the physicians' patients.
- 67. Through Exhibit A, Defendants intended to increase the sales of its Mobi-C and other medical implant devices.
 - 68. The TCPA provides a private right of action as follows:
 - 3. <u>Private right of action</u>. A person may, if otherwise permitted by the laws or rules of court of a state, bring in an appropriate court of that state:
 - (A) An action based on a violation of this subsection or the regulations prescribed under this subsection to enjoin such violation,
 - (B) An action to recover for actual monetary loss from such a violation, or to receive \$500 in damages for each such violation, whichever is greater, or
 - (C) Both such actions.

47 U.S.C. § 227 (b) (3).

69. The Court, in its discretion, may treble the statutory damages if it determines that a violation was knowing or willful. 47 U.S.C. § 227 (b) (3).

- 70. Here, Defendants violated 47 U.S.C. § 227 (b) (1) (C) by sending an advertisement by facsimile (such as Exhibit A) to Plaintiff and the other class members without their prior express invitation or permission.
- 71. Exhibit A does not provide the information the TCPA requires for a compliant opt-out notice.
- 72. Defendants violated the TCPA by failing to state on the first page of each fax advertisement that their failure to comply with an opt-out request within 30 days would be unlawful. Exhibit A.
- 73. Defendants violated the TCPA by failing to inform the recipient of any method by which to request the fax sender not send any future advertisements by facsimile. Exhibit A.
- 74. Facsimile advertising imposes burdens on recipients that are distinct from the burdens imposed by other types of advertising. The required opt-out notice provides recipients the necessary information to opt-out of future fax transmissions, including a notice that the sender's failure to comply with the opt-out request will be unlawful. 47 C.F.R. § 64.1200 (a) (4).
- 75. The TCPA is a strict liability statute and Defendants are liable to Plaintiff and the other class members even if their actions were negligent. 47 U.S.C. § 227 (b) (3).
- 76. If Defendants' actions were knowing or purposeful, then the Court has the discretion to increase the statutory damages up to 3 times the amount. 47 U.S.C. § 227 (b) (3).

- 77. Mehdi Medical is liable for the fax advertisements at issue because it sent the faxes, caused the faxes to be sent, participated in the activity giving rise to or constituting the violation, the faxes were sent on its behalf, or under general principles of vicarious liability, including actual authority, apparent authority and ratification.
- 78. LDR is liable for the fax advertisements at issue because it sent the faxes, caused the faxes to be sent, participated in the activity giving rise to or constituting the violation, directed the activities of Mehdi Medical, provided material to be used in the fax, the faxes were sent on its behalf, the faxes promoted LDR's goods or services, or under general principles of vicarious liability, including actual authority, apparent authority and ratification.
- 79. Zimmer is liable for the fax advertisements at issue because the faxes promoted Zimmer's goods or services, under successor liability, or under general principles of vicarious liability, including actual authority, apparent authority and ratification.
- 80. Defendants' actions damaged Plaintiff and the other class members. Receiving Defendants' junk faxes caused the recipients to lose paper and toner consumed in the printing of Defendants' faxes. Moreover, the subject faxes used the fax machines of Plaintiff and the other class members. The subject fax cost Plaintiff time, as Plaintiff and their employees wasted their time receiving, reviewing and routing Defendants' illegal fax. That time otherwise would have been spent on Plaintiff's business activities. Defendants' faxes unlawfully interrupted Plaintiff

and the other class members' privacy interests in being left alone. Finally, the injury and property damage sustained by Plaintiff and the other class members from the sending of unlawful fax advertisements occurred outside Defendants' premises.

WHEREFORE, Plaintiff, individually and on behalf of all others similarly situated, demands judgment in its favor and against Defendants, jointly and severally as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;
- B. That the Court award \$500.00 in statutory damages for each violation of the TCPA;
- C. That, if it finds Defendant(s) willfully or knowingly violated the TCPA's faxing prohibitions, the Court exercise its discretion to increase the amount of the statutory damages award to an amount equal to not more than 3 times the amount (Plaintiff requests trebling);
- D. That the Court enter an injunction prohibiting Defendants from violating the TCPA; and
- E. That the Court award costs and such further relief as the Court may deem just and proper.

<u>COUNT II</u> CONVERSION

- 81. Plaintiff incorporates by reference all preceding paragraphs as though fully set forth herein.
- 82. Plaintiff brings Count II on behalf of itself and a class of similarly situated persons and against Defendants.
- 83. By sending advertisements to their fax machines, Defendants improperly and unlawfully converted the class's fax machines to Defendants' own use. Where printed (as in Plaintiff's cases), Defendants also improperly and unlawfully converted the class members' paper and toner to Defendants' own use. Defendants also converted Plaintiff's time to Defendants' own use, as they did with the valuable time of the other class members.
- 84. Immediately prior to the sending of the unsolicited faxes, Plaintiff and the other class members each owned an unqualified and immediate right to possession of their fax machines, paper, toner, and employee time.
- 85. By sending them unsolicited faxes, Defendants permanently misappropriated the class members' fax machines, toner, paper, and employee time to their own use. Such misappropriation was wrongful and without authorization.
- 86. Defendants knew or should have known that their misappropriation of paper, toner, and employee time was wrongful and without authorization.
- 87. Plaintiff and the other class members were deprived of the use of the fax machines, paper, toner, and employee time, which could no longer be used for any other purpose. Plaintiff and each class member thereby suffered damages as a

result of their receipt of unsolicited fax advertisements from Defendants.

88. Defendants' unsolicited fax effectively stole Plaintiff's employees' time because persons employed by Plaintiff were involved in receiving, routing, and reviewing Defendants' illegal faxes. Defendants knew or should have known employees' time is valuable to Plaintiff.

WHEREFORE, Plaintiff, individually and on behalf of all others similarly situated, demands judgment in its favor and against Defendants, jointly and severally as follows:

- A. That the Court adjudge and decree that the present case may be properly maintained as a class action, appoint Plaintiff as the representative of the class, and appoint Plaintiff's counsel as counsel for the class;
 - B. That the Court award appropriate damages;
 - C. That the Court award punitive damages;
 - D. That the Court award attorney's fees;
 - E. That the Court award costs of suit; and
- F. That the Court award such further relief as it may deem just and proper under the circumstances.

May 10, 2018

Respectfully submitted,

Robert W. Mauthe, M.D., P.C., a Pennsylvania corporation, individually and as the representative of a class of similarlysituated persons

By:

One of its attorneys

Richard Shenkan (PA 79800) Shenkan Injury Lawyers, LLC P.O. Box 7255 New Castle, PA 16107 (412) 716-5800 (888) 769-1774 (fax) rshenkan@shenkanlaw.com

Phillip A. Bock (pro hac vice will be sought) Bock, Hatch, Lewis & Oppenheim, LLC 134 N. La Salle St., Ste. 1000 Chicago, IL 60602 (312) 658-5500 (312) 658-5555 (fax) phil@classlawyers.com

EXHIBIT A

New Treatment Options in Cervical Disc Surgery

Inviting: Doctors, Nurse Practitioners, and Physician Assistants



MOBI-C FDA approved for 1 and 2 Levels

October 22nd 2014

6:30 - 9PM

Sponsored by LDR

Presentation by:

Amir Fayyazi, MD

Fellowship Trained Spine Surgeon

Understanding the Role of Cervical Disc Replacement as an Alternative to Fusion.



Location: KOME

2880 Center Valley Parkway
Center Valley PA 18034

Please RSVP by 10/15 Omar Mehdi 610-306-3111 or Mehdi.omar@gmail.com

EXHIBIT B

BOCK, HATCH, LEWIS & OPPENHEIM, LLC

134 North La Salle Street, Suite 1000 Chicago, IL 60602 312-658-5500 (Phone) • 312-658-5555 (Fax)

May 10, 2018

In re: Robert W. Mauthe, M.D., P.C. v. Mehdi Medical LLC, LDR Holding Corporation, and Zimmer Biomet Holdings, Inc.(ED Pennsylvania).

Demand for Preservation of All Tangible Documents Including Electronically Stored Information

As part of the Class Action Complaint against Mehdi Medical LLC, LDR Holding Corporation, and Zimmer Biomet Holdings, Inc. ("Defendants"), plaintiff, Robert W. Mauthe, M.D., P.C., hereby issues a demand for Defendants to preserve all tangible documents, including electronically stored information.

As used in this document, "you" and "your" refers to each Defendant, and its predecessors, successors, parents, subsidiaries, divisions or affiliates, and its respective officers, directors, agents, attorneys, accountants, employees, partners or other persons occupying similar positions or performing similar functions.

You should anticipate that much of the information subject to disclosure or responsive to discovery in this matter is stored on your current and former computer systems and other media and devices (including personal digital assistants, voice-messaging systems, online repositories and cell phones).

Electronically stored information (hereinafter "ESI") should be afforded the broadest possible definition and includes (by way of example and not as an exclusive list) potentially relevant information electronically, magnetically or optically stored as:

- Digital communications (e.g., e-mail, voice mail, instant messaging);
- Word processed documents (e.g., Word or WordPerfect documents and drafts);
- Spreadsheets and tables (e.g., Excel or Lotus 123 worksheets);
- Accounting Application Data (e.g., QuickBooks, Money, Peachtree data files);
- Image and Facsimile Files (e.g., .PDF, .TIFF, .JPG, .GIF images);
- Sound Recordings (e.g., .WAV and .MP3 files);
- Video and Animation (e.g., .AVI and .MOV files);
- Databases (e.g., Access, Oracle, SQL Server data, SAP);

- Contact and Relationship Management Data (e.g., Outlook, ACT!);
- Calendar and Diary Application Data (e.g., Outlook PST, Yahoo, blog tools);
- Online Access Data (e.g., Temporary Internet Files, History, Cookies);
- Presentations (e.g., PowerPoint, Corel Presentations)
- Network Access and Server Activity Logs;
- Project Management Application Data;
- Computer Aided Design/Drawing Files; and,
- Back Up and Archival Files (e.g., Zip, .GHO).

ESI resides not only in areas of electronic, magnetic and optical storage media reasonably accessible to you, but also in areas you may deem not reasonably accessible. You are obliged to preserve potentially relevant evidence from both these sources of ESI, even if you do not anticipate producing such ESI.

The demand that you preserve both accessible and inaccessible ESI is reasonable and necessary. Pursuant to amendments to the Federal Rules of Civil Procedure that have been approved by the United States Supreme Court (eff. 12/1/05), you must identify all sources of ESI you decline to produce and demonstrate to the court why good cause shown, the court may then order production of the ESI, even if it finds that it is not reasonably reasonably inaccessible must the plaintiffs of their right to adjudicate the issue.

A. Preservation Requires Immediate Intervention

You must act immediately to preserve potentially relevant ESI regarding the time period of May 2014 to the date You receive this letter. Potentially relevant ESI includes, but is not limited to information:

- 1. Regarding the events and causes of action described in Plaintiff's Class Action Complaint; and
- 2. Regarding Your claims or defenses to Plaintiff's Class Action Complaint.

Adequate preservation of ESI requires more than simply refraining from efforts to destroy or dispose prevent loss due to routine protocols suited to protection and erased by continued use drive, examining its contents the evidence it contains and Consequently, alteration and erasure may result from your failure to act diligently and responsibly to prevent loss or corruption of ESI. Nothing in this demand for preservation of ESI should be understood to diminish your

concurrent obligation to preserve document, tangible things and other potentially relevant evidence.

B. Suspension of Routine Destruction

You are directed to immediately initiate a litigation hold for potentially relevant ESI, documents and tangible things, and to act diligently and in good faith to secure and audit compliance with such litigation hold. You are further directed to immediately identify and modify or suspend features of your information systems and devices that, in routine operation, operate to cause the loss of potentially relevant ESI. Examples of such features and operations include:

- Purging the contents of e-mail repositories by age, capacity or other criteria;
- Using data or media wiping, disposal, erasure or encryption utilities or devices;
- Overwriting, erasing, destroying or discarding back up media;
- Re-assigning, re-imaging or disposing of systems, servers, devices or media;
- Running antivirus or other programs effecting wholesale metadata alteration;
- Releasing or purging online storage repositories;
- Using metadata stripper utilities;
- Disabling server or IM logging; and,
- Executing drive or file defragmentation or compression programs.

C. Guard Against Deletion

You should anticipate that your employees, officers or others may seek to hide, destroy or alter ESI and act to prevent or guard against such actions. Especially where company machines have been used for Internet access or personal communications, you should anticipate that users may seek to delete or destroy information they regard as personal, confidential or embarrassing and, in so doing, may also delete or destroy potentially relevant ESI. This concern is not one unique to you or your employees and officers. It's simply an event that occurs with such regularity in electronic discovery efforts that any custodian of ESI and their counsel are obliged to anticipate and guard against its occurrence.

D. Preservation by Imaging

You should take affirmative steps to prevent anyone with access to your data, systems and archives from seeking to modify, destroy or hide electronic evidence on network or local hard drives (such as by deleting or overwriting files, using data shredding and overwriting applications, defragmentation, reimaging or replacing drives, encryption, compression, steganography or the like). With respect to local hard drives, one way to protect existing data on local hard drives is by the creation and authentication of a forensically qualified

image of all sectors of the drive. Such a forensically qualified duplicate may also be called a bitstream image or clone of the drive. Be advised that a conventional back up of a hard drive is not a forensically qualified image because it only captures active, unlocked data files and fails to preserve forensically significant data that may exist in such areas as unallocated space, slack space and the swap file.

With respect to the hard drives and storage devices of each of the persons named below and of each person acting in the capacity or holding the job title named below, as well as each other person likely to have information pertaining to the instant action on their computer hard drive(s), demand is made that you immediately obtain, authenticate and preserve forensically qualified images of the hard drives in any computer system (including portable and home computers) used by that person during the period from February 2011 to today's date as well as recording and preserving the system time and date of each such computer.

Once obtained, each such forensically qualified image should be labeled to identify the date of acquisition, the person or entity acquiring the image and the system and medium from which it was obtained. Each such image should be preserved without alteration.

E. Preservation in Native Form

You should anticipate that certain ESI, including but not limited to spreadsheets and databases, will be sought in the form or forms in which it is ordinarily maintained. Accordingly, you should preserve ESI in such native forms, and you should not select methods to preserve ESI that remove or degrade the ability to search your ESI by electronic means or make it difficult or burdensome to access or use the information efficiently in the litigation. You should additionally refrain from actions that shift ESI from reasonably accessible media and forms to less accessible media and forms if the effect of such actions is to make such ESI not reasonably accessible.

F. Metadata

You should further anticipate the need to disclose and produce system and application metadata and act to preserve it. System metadata is information describing the history and characteristics of other ESI. This information is typically associated with tracking or managing an electronic file and often includes data reflecting a file's name, size, custodian, location and dates of creation and last modification or access. Application metadata is information automatically included or embedded in electronic files but which may not be apparent to a user, including deleted content, draft language, commentary, collaboration and distribution data and dates of creation and printing. Be advised that metadata may be overwritten or corrupted by careless

handling or improper steps to preserve ESI. For electronic mail, metadata includes all header routing data and Base 64 encoded attachment data, in addition to the To, From, Subject, Received Date, CC and BCC fields.

G. Servers

With respect to servers like those used to manage electronic mail (e.g., Microsoft Exchange, Lotus Domino) or network storage (often called a user's "network share"), the complete contents of each user's network share and email account should be preserved. There are several ways to preserve the contents of a server depending upon, e.g., its RAID configuration and whether it can be downed or must be online 24/7. If you question whether the preservation method you pursue is one that we will accept as sufficient, please call to discuss it.

H. Home Systems, Laptops, Online Accounts and Other ESI Venues

Though we expect that you will act swiftly to preserve data on office workstations and servers, you should also determine if any home or portable systems may contain potentially relevant data. To the extent that officers, board members or employees have sent or received potentially relevant e-mails or created or reviewed potentially relevant documents away from the office, you must preserve the contents of systems, devices and media used for these purposes (including not only potentially relevant data from portable and home computers, but also from portable thumb drives, CD-R disks and the user's PDA, smart phone, voice mail box or other forms of ESI storage.). Similarly, if employees, officers or board accounts or services (such as AOL, Gmail, Yahoo Mail or the like) to send or receive potentially relevant messages and attachments, the contents of these account mailboxes (including Sent, Deleted and Archived Message folders) should be preserved.

I. Ancillary Preservation

You must preserve documents and other tangible items that may be required to access, interpret or search potentially relevant ESI, including logs, control sheets, specifications, indices, naming protocols, file lists, network diagrams, flow charts, instruction sheets, data entry forms, abbreviation keys, user ID and password rosters or the like.

You must preserve any passwords, keys or other authenticators required to access encrypted files or run applications, along with the installation disks, user manuals and license keys for applications required to access the ESI. You must preserve any cabling, drivers and hardware, other than a standard 3.5" floppy disk drive or standard CD or DVD optical disk drive, if needed to access

or interpret media on which ESI is stored. This includes tape drives, bar code readers, Zip drives and other legacy or proprietary devices.

J. Paper Preservation of ESI is Inadequate

As hard copies do not preserve electronic searchability or metadata, they are not an adequate substitute for, or cumulative of, electronically stored versions. If information exists in both electronic and paper forms, you should preserve both forms.

K. Agents, Attorneys and Third Parties

Your preservation obligation extends beyond ESI in your care, possession or custody and includes ESI in the custody of others that is subject to your direction or control. Accordingly, you must notify any current or former agent, attorney, employee, custodian or contractor in possession of potentially relevant ESI, including but not limited to persons/entities involved in marketing, advertising, and fax broadcasting on your behalf, to preserve such ESI to the full extent of your obligation to do so, and you must take reasonable steps to secure their compliance.

L. System Sequestration or Forensically Sound Imaging

We suggest that, with respect to Defendants removing their ESI systems, media and devices from service and properly sequestering and protecting them may be an appropriate and cost-effective preservation step. In the event you deem it impractical to sequester systems, media and devices, we believe that the breadth of preservation required, coupled with the modest number of systems implicated, dictates that forensically sound imaging of the systems, media and devices is expedient and cost effective. As we anticipate the need for forensic examination of one or more of the systems and the presence of relevant evidence in forensically accessible areas of the drives, we demand that you employ forensically sound ESI preservation methods. Failure to use such methods poses a significant threat of spoliation and data loss.

By "forensically sound," we mean duplication, for purposes of preservation, of all data stored on the evidence media while employing a proper chain of custody and using tools and methods that make no changes to the evidence and support authentication of the duplicate as a true and complete bit-for-bit image of the original. A forensically sound preservation method guards against changes to metadata evidence and preserves all parts of the electronic evidence, including the so-called "unallocated clusters," holding deleted files.

M. Preservation Protocols

We are desirous of working with you to agree upon an acceptable protocol for forensically sound preservation and can supply a suitable protocol, if you will furnish an inventory of the systems and media to be preserved. Else, if you will promptly disclose the preservation protocol you intend to employ, perhaps we can identify any points of disagreement and resolve them. A successful and compliant ESI preservation effort requires expertise. If you do not currently have such expertise at your disposal, we urge you to engage the services of an expert in electronic evidence and computer forensics. Perhaps our respective expert(s) can work cooperatively to secure a balance between evidence preservation and burden that's fair to both sides and acceptable to the Court.

N. Do Not Delay Preservation

I'm available to discuss reasonable preservation steps; however, you should not defer preservation steps pending such discussions if ESI may be lost or corrupted as a consequence of delay. Should your failure to preserve potentially relevant evidence result in the corruption, loss or delay in production of evidence to which we are entitled, such failure would constitute spoliation of evidence, and we will not hesitate to seek sanctions.

O. Confirmation of Compliance

Please confirm that you have taken the steps outlined in this letter to preserve ESI and tangible documents potentially relevant to this action. If you have not undertaken the steps outlined above, or have taken other actions, please describe what you have done to preserve potentially relevant evidence.

Respectfully,

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